

“Our goal is to provide streamlined Identity Management solutions that accelerate measurable business results to our customers while providing the highest degree of integration and flexibility.”  
–Nelson Cicchitto, CEO and Founder of Avatier Corporation

## Business

Avatier is the identity management company designed for business users. We automate and unify enterprise operations by standardizing business processes with an IT store. Our IT service catalog creates a single system of record for access requests and IT audit. Our easily extensible identity management system lowers operational cost and provides corporate governance visibility. Avatier automates workflow and compliance reviews to reduce IT security risks.

## Why Avatier?

Avatier software solutions allow everyday administrative tasks to be streamlined, simplified, and delegated. Avatier products expand network security through enhanced policies, powerful auditing, extensive reporting and appropriately delegated management capabilities.

Our customers have validated that our products are the:

- easiest to internalize and maintain
- least consulting intensive
- most cost effective with ongoing and measurable ROI
- best at auditing and reporting
- most flexible without requiring programming
- best internationalized solution
- highest in customer satisfaction and success
- fastest to deploy

## Avatier Identity Anywhere Built with Docker Containers

The Identity as a Container (IDaaS) Platform provides the speedy deployment and continuous delivery benefits of cloud-only (IDaaS) providers but with greater control over your identity repository while delivering maximum security and flexibility at the lowest total cost of ownership in the industry. Containers run anywhere on premise or in any cloud.

## Core Values

Our core values reflect what is key to us as an organization and define our everyday actions:

- Teamwork
- Innovation
- Efficiency
- Continuous Improvement
- Customer Satisfaction

## Benefits

Avatier products help customers:

- Save money
- Meet Compliance
- Eliminate Waste
- Increase Security

## Corporate Facts

**Established:** 1995  
**Status:** Privately Held / Corporation  
**Size:** 93 employees  
**Customers:** 500+  
**Licenses Sold:** 7 Million Worldwide  
**Revenue:** Private & Profitable  
**Locations:** Global  
Avatier Corporate HQ - Pleasanton, CA  
Avatier (Ireland) Limited - Dublin  
Avatier (Singapore) Pty Ltd - Singapore  
Avatier Australia Pty Ltd - Sydney

## Sectors

Consumer Goods  
Education  
Financial  
Government  
Manufacturing  
Health & Pharmaceutical  
Military  
Services  
Technology  
Energy  
Gaming & Hospitality  
Media

## Solutions

Identity & Access Management (IAM)  
Identity Governance & Administration (IGA)  
User Provisioning (UP)  
Password Management (PM)  
Single Sign-On (SSO)  
Governance Risk & Compliance  
IT Strategic Services  
IT Security Consulting

## Key Clients

Marriott International  
Holiday Inn  
DriveTime  
GNC  
Fox News Channel  
Stanley Black & Decker  
DHL Worldwide  
Halliburton  
Georgetown University  
Harvard Law School  
Cox Enterprises  
CVS

## Corporate Headquarters

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